

**GOVERNMENT OF INDIA  
DEPARTMENT OF SPACE  
VIKRAM SARABHAI SPACE CENTRE (VSSC)  
THIRUVANANTHAPURAM**

**Tender for 6500 line IP-PABX for VSSC**

**Bids to be submitted online**

**Tender No.: VSSC/PURCHASE UNIT I (MAIN PURCHASE)/VS202400513001 dated  
18-12-2024**

## A. Tender Details

Tender No :	<b>VSSC/PURCHASE UNIT I (MAIN PURCHASE)/VS202400513001</b>
Tender Date :	<b>18-12-2024</b>
Tender Classification:	<b>GOODS</b>
Purchase Entity :	<b>PURCHASE UNIT I (MAIN PURCHASE)</b>
Centre :	<b>VIKRAM SARABHAI SPACE CENTRE (VSSC)</b>

### **6500 line IP-PABX for VSSC**

Tender enquiry for the Procurement of 6500 line IP-PABX for VSSC.

**IMPORTANT NOTE:** This being a TWO PART Tender, Cost shall be mentioned in the Price Bid Form Only. All the documents being uploaded like quote split up details, Technical compliance statement, etc should not contain the rates/costs. However a copy of your Detailed Quotation WITHOUT PRICE/MASKING ALL PRICE DETAILS SHALL BE UPLOADED in the Documents Solicited from the Vendor Field/Screen [available in Bid forms] to know the pattern of Quote.[ENSURE NOT TO MENTION ANY PRICE IN ATTACHED DOCUMENTS,OTHERWISE THE QUOTE WILL BE INVALID.

**PRE BID MEETING:** For better understanding of our requirements to the bidder, a Pre-bid meeting will be arranged on 03/01/2025 10.00hrs at PRO Conference Hall, ATF Area, VSSC. Bidders participated in the pre-bid meeting only are eligible to quote. Those who are interested to participate the pre-bid meet, kindly give your willingness to [pso2\\_main\\_pur@vssc.gov.in](mailto:pso2_main_pur@vssc.gov.in) or [sps0\\_psd@vssc.gov.in](mailto:sps0_psd@vssc.gov.in).

**PLEASE NOTE THE FOLLOWING WHILE SUBMITTING YOUR OFFER:-**

- 1) Last minute clarification on tenders will not be entertained.
- 2) This is an E Tender. Hence Postal/Fax/Email tenders will not be accepted. Offer shall be submitted through our E-procurement portal.
- 3) Before submission of bid, the bidder should study all the terms and conditions mentioned in the tender document along with the files attached with the tender.
- 4) MSME preference is applicable only against the claim of a manufacturer and on production of documentary evidence by the manufacturer for the registration for the particular item under MSME.
- 5) For any clarifications regarding this tender, your query should be sent to [pso2\\_main\\_pur@vssc.gov.in](mailto:pso2_main_pur@vssc.gov.in) Ph: 0471 2563523 clearly mentioning the tender number, within the

time period specified in the tender.

6) Read the clauses regarding Make In India-Purchase Preference Policy, which is mentioned in the Tender Documents. Give the necessary compliance in the relevant field in the Vendor Specified Terms.

7) Foreign vendors/Non-Local Supplier are not permitted to quote.

9) Only Class-I and Class-II Local suppliers as per Make in India Policy are eligible to participate in the bid.

10) The percentage of local content should be specifically mentioned in your offer as per the Make In India Local Content declaration format, as provided in the tender document.

11) Preference will be given to Class-I Local Supplier. No Purchase preference will be applicable for Class-II Local Supplier.

## **A.1 Tender Schedule**

**Tender Publish Date :** 18-12-2024 10:00

**Bid Clarification Due Date :** 07-01-2025 10:00

**Bid Submission Start Date :** 03-01-2025 10:01

**Bid Submission Due Date :** 23-01-2025 10:00

**Bid Opening Date :** 23-01-2025 10:01

**Price Bid Opening Date :** 03-02-2025 10:00

## **A.2 Pre-bid Meeting Details**

**Date :** 03-01-2025 10:00

**Place :** PRO Conference Hall, VSSC

**Location :** PRO Conference Hall, ATF Area/VSSC

**Centre :** VIKRAM SARABHAI SPACE CENTRE  
(VSSC), THIRUVANANTHAPURAM, KERALA

**Details :** For better understanding of our requirements to the bidder, a Pre-bid meeting will be arranged on 03/01/2025 10.00hrs at PRO Conference Hall, ATF Area, VSSC. Bidders participated in the pre-bid meeting only are eligible to quote. Those who are interested to participate the pre-bid meet, kindly give your willingness to [pso2\\_main\\_pur@vssc.gov.in](mailto:pso2_main_pur@vssc.gov.in) or [spso\\_psd@vssc.gov.in](mailto:spso_psd@vssc.gov.in).

## B. Tender Attachments

### Technical Write-up/Drawings

Document : RFP for IP-PABX VSSC

### Instructions To Vendors

#### 2. PPP Make in India(Non- Divisible Items-Class I & II Local Suppliers Only)

1. A committee (with an external expert from a practicing cost accountant or practicing chartered accountant, if required) constituted for independent verification shall verify the self-declarations & auditor's / accountant's certificates on random basis, as per the requirements.

2. a) The subject item falls under Non-divisible category. b) The offers sought only from Class-I & Class-II local suppliers

3. Definitions: A supplier or service provider, whose goods, services or works offered for procurement, has local content: i. Equal to or more than 50%: Class-I local supplier. ii. More than 20% but less than 50%: Class-II local supplier. iii. Less than or equal to 20%: Non-local supplier.

4. False declarations will be in breach of code of the integrity for which a bidder or its successor's will not be eligible/debarred for purchase preference from further tenders / pending tenders for two years along with other actions as may be applicable.

5. In case of a complaint received from any local supplier indicating a need for review / verification of Local content of successful vendor / awarded vendor, for accepting a complaint from such complainant (w.r.t the false declaration given by the successful vendor on the local content), a complaint fee of Rs.2Lakhs or 1% of the locally manufactured items being procured (subject to a maximum Rs. 5Lakhs), whichever was higher, to be paid by demand draft by the complainant. In case, the complaint is found to be incorrect, the complaint fee shall be forfeited. In case, the complaint is upheld and found to be substantially correct, deposited fee of the complainant would be refunded without any interest.

6. In cases the quoted price is in excess of Rs.1000 Lakhs (including duties, taxes and freight & Insurance) the 'Class-I & II local supplier shall provide a certificate from the statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in case of suppliers other than companies) giving the percentage of local content.

7. In line with Public Procurement (Preference to Make in India), Order 2017 & its amendments issued

by Govt. of India from time to time with a view to support the Indian industries, ISRO has implemented "Purchase Preference Policy". The "Purchase Preference" is applicable for the "Class-I Local Supplier" for the goods/ services/ works covered in this tender, subject to the following terms & conditions:-

8. 'L1' means the lowest technically accepted tender / bid / quotation (i.e. lowest landed cost including duties, taxes and freight & Insurance).

9. 'Local content' means the amount of value added in India (i.e. indigenous items/services added in the offered products/ services/ works) be the total value of the item offered (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties/IGST) as a proportion of the total value (excluding net domestic indirect taxes), in percent.

10. 'Margin of purchase preference' means the maximum extent to which the price quoted by the "Class-I local supplier" above the L1 (landed cost).

11. Purchase Preference Policy:- Goods/Works which are not divisible (ie., required quantity is 1 or as a package) and Services:

a) If L1 is from a 'Class-I local supplier', the contract will be awarded to L1 bidder.

b) If L1 is not from a 'Class-I local supplier', the lowest bidder among the 'Class-I local supplier' will be invited to match the L1 price subject to local supplier's quoted price falling within the margin of purchase preference (i.e. 20%) and the contract shall be awarded to such 'Class-I local supplier' subject to matching the L1 price (inclusive of duties, taxes and freight & insurance).

c) In case such lowest eligible 'Class-I local supplier' fails to match the L1 price, the 'Class-I local supplier' with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on, and order/contract shall be awarded accordingly. In case where none of the 'Class-I local supplier' within the margin of purchase preference agree to match the L1 price, then the order/contract shall be awarded to the original L1 Bidder.

12. The 'Class-I & II local supplier' should provide a "Self Certification" along with technical offer indicating that the item offered meets the minimum local content [as per Sl. No.(3)] as called for in the tender and provide the percentage of local content along with details of the location(s) at which the local value addition is made. In case of two bid tenders, it is mandatory to indicate compliance to MLC(minimum Local Content) in technical bid zone.

13. The ink-signed certificate shall be provided on vendors letter head along with the offer (in case of online tender, copy of ink-signed certificate shall be uploaded along with your offer under concerned tab. Original in Hard copy shall be produced on request). In case of non-submission of certificate, the purchase preference shall not apply.

14. The margin of Purchase Preference shall be up to 20%.

15. The Public Procurement (Preference to Make in India), Order 2017 issued by Govt. of India indicates that if there are any general or specific restrictive clauses to restrict participation of Indian companies in those countries procurement tenders, reciprocity clause need to be invoked as per the order. Hence, if ISRO or Govt. of India come across that Indian suppliers of an item are not allowed to participate and / or compete in procurement by your government, the bid submitted by you will be not be considered and excluded from eligibility for procurement. Please note this point.

16. Works means all works as per Rule 130 of GFR- 2017, and will also include 'turnkey works'. Works includes Engineering, Procurement and Construction (EPC) contracts and services include System Integrator (SI) contracts.

### **3. Conditions for BIDDER FROM A COUNTRY WHICH SHARES LAND BORDER WITH INDIA**

1. 1. As per the Rule 144(xi) of General Financial Rule, 2017, any bidder from a country which shares a land border with India will be eligible to bid in any procurement whether of goods, services (including consultancy services and non-consultancy services) or works (including turnkey projects) only if the bidder is registered with the competent authority ie., Department for Promotion of Industry and Internal Trade (DPIIT).

2. 2. Hence, Vendors or Agents of a Vendor (Indian or others) from a country sharing border with India shall submit copy of valid registration made with Department for Promotion of Industry and Internal Trade (DPIIT), Government of India along with the tender mandatorily, without which the offer will be treated as invalid.

3. 3. Model Certificate for Tenders : "I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby certify that this bidder fulfills all requirements in this regard and is eligible to be considered". Please submit this declaration duly signed and stamped by your Authorized signatory in your Company/OEM's Letter head.

4. 4. Validity of Registration: Registration should be valid at the time of submission of bids and should be valid at the time of placement of order.

5. 5. Any false declaration and non-compliance of the above would be a ground for immediate rejection of offer or termination of the contract and further legal action in accordance with the laws.

### **4. Format for Self Certification under Preference to MAKE IN INDIA Policy**

1. 1. In line with Government Public Procurement Order No. P-45021/2/2017-BE-II dt. 15.06.2017, as amended from time to time and as applicable on the date of submission of tender, we hereby certify

that we M/s. \_\_\_\_\_(supplier name) are local supplier meeting the requirement of minimum percentage of Local content \_\_\_\_\_ ( class I/Class II) as defined in above orders for the materials against Tender No. \_\_\_\_\_

2. 2. Details of locations at which local value addition will be made is as follows: -----  
-----

3. 3. We also understand, false declarations will be in breach of the Code in Integrity under Rule 175(1) (i) (h) of the General Financial Rule for which a bidder or its successors can be debarred for up two years as per Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under law.

4. 4. Seal and Signature of Authorized Signatory.

### **5. Specific Terms and Conditions to Tender (detailed)**

1. As per Notification No. 5/2018-CUSTOMS DTD. 25/01/2018, we are eligible for concessional payment of customs duty and IGST. Hence CD & IGST element shall be specified separately in the quotation. Necessary exemption certificate shall be issued upon request.

2. If any bidder submits forged / false document along with the tender, offer of such vendors will be summarily rejected and such bidders will be blacklisted for all future tenders.

3. In case if any Bidder is submitting their Offer on HIGH SEA SALES BASIS: then the Indian Trader shall submit the following documents mandatorily along with their offer.

- a.The Import Export Code of the Indian Trader
- b.Bank Authorization Code of the Indian Trader
- c.GSTIN of the Indian Trader

4. In case of Foreign/Import Tenders:

- a.The bidder shall clearly mention the full ordering address in capital letters.
- b.The bidder shall clearly mention their bankers address including their SWIFT code compulsorily.
- c.Any change of address shall be compulsorily supported by Documentary proof issued either by Governmental agencies or by Chamber of Commerce.
- d.Foreign Principals Proforma Invoice/quote indicating the Agency Commission payable to the Indian Agent and the nature of after sales service to be rendered by the Indian Agent.
- e.Copy of the Agency Agreement between the Foreign Principal and the Indian Agent, and the precise relationship between them their mutual interest in the business.
- f.Registration and Item empanelment of the Indian Agent.

5. In order to avail of the benefits extended to by Govt. of India to the Micro and Small Sectors, please

submit attested copy of the valid Entrepreneur Memorandum Part-II signed by the General Manager, District Industries Centre / Udyog Adhar / NSIC Registration Certification along with your offer.

6. Likewise, while executing the Purchase Order/Contract; the Indian Trader shall mandatorily submit the following:

a.High Sea Sale Agreement.

b.Invoice pertaining to the Indian Trader in INR and the invoice of the foreign vendor in foreign currency.

7. Note: SD, LD and PBG clauses are mandatory and offers of the vendors who have not agreed for the above conditions will be excluded from the procurement process. Micro and Small Vendors are not exempted from the submission of Security Deposit. Only Govt Departments/PSUs/PSEs can submit Indemnity Bond instead of Bank Gurantee towards SD/PBG.

8. Our standard delivery term is FOR, VSSC. In case any vendor offers delivery term of Ex-works, Packing and Forwarding charges if any should be indicated separately either as a percentage of the quoted rate or as a Lumpsum amount.

9. Our standard payment term is 100% within 30 days for indigenious orders and Sight Draft for foreign orders.

10. Performance Bank Guarantee: Wherever products offered carry warranty, the warranty should be for one year or as per manufacturers standard warranty term. Against such cases, please confirm submission of Performance Bank Guarantee. The Performance Bank Guarantee should be for 3% of the order value covering the warranty period obtained from any Scheduled Bank on Rs.200/- Non Judicial Stamp Paper and should be valid beyond 2 months from the completion of the warranty period. Alternately vendors can request for withholding 3% payment till completion of the warranty period.

11. Please quote applicable GST separately.

12. Please upload the Technical Details / Catalogue / Data Sheets (wherever applicable)

13. Security Deposit: Wherever the offer value is Rs. 5.00 Lakhs or above, the successful tenderer should submit Security Deposit @ 3% of the order value by way of Bank Guarantee / FD Receipt. The Bank Guarantee shall be obtained from any Scheduled Bank on Rs.200/- Non Judicial Stamp Paper and should be valid beyond 2 months from the completion of all contractual obligations. If the Contractor is called upon by the Purchaser to deposit, Security and the Contractor fails to provide the security within the period specified, such failure shall constitute a breach of the Contract, and the Purchaser shall be entitled to make other arrangements for the re-purchase of the stores Contracted at the risk of the Contractor. In case if Security Deposit is submitted and the contractor fails to execute the order, then the security deposit will be forfeited.



14. The offer should be valid for a period of minimum 90 days from the date of opening of Tender.

15. The other attached forms are our standard terms and conditions, which are to be complied with. If any conflict arise between the specific terms and standard terms, then in those cases, the specific terms will prevail over the standard terms.

16. Where agents participate in a tender;

(a) Either the Indian agent on behalf of the Principal/OEM or Principal/OEM itself can bid but both cannot bid simultaneously for the same item/product in the same tender.

(b) If an agent submits bid on behalf of the Principal/OEM, the same agent shall not submit a bid on behalf of another Principal/OEM in the same tender for the same item/product.

17. Wherever samples are required to be submitted along with the quotation, offer without sample will not be considered.

18. LIQUIDATED DAMAGES:

The delivery date stipulated in the order is the essence of the contract. In case of delay in supplying the items from mutually agreed delivery date, liquidated damages @ 0.5% of the order value per week subject

to a maximum of 10% of the order value for the delayed period will be deducted from your bill. The supply will be deemed to have been completed only when the entire system is supplied, installed and accepted.

19. FORCE MAJEURE:-

In case completion of job is delayed by any circumstances such as acts of god, sabotages, civil commotion, riots, insurrections, revolution, blockades, earthquakes, fire, floods, lightning, storms, or other natural events over which we do not have control, the contractor shall give notice within 15 days to the purchaser in writing of his claim for an extension of time.

The purchaser on receipt of such notice after verification if necessary may agree to extend the contract delivery date as may be reasonable but without prejudice to other terms and conditions of the contract.

20. Arbitration: In the event of any dispute/s, difference/s or claim/s arising out of or relating to the interpretation and application of the Contract, such dispute/s or difference/s or claim/s shall be settled amicably by mutual consultations of the good Offices of the respective Parties and recognizing their mutual interests attempt to reach a solution satisfactory to both the parties. If such a resolution is not possible, within 30 days from the date of receipt of written notice of the existence of such dispute/s, then the unresolved dispute/s or difference/s or claim/s shall be referred to the Arbitrator(s) appointed by the Parties by mutual consent in accordance with the rules and procedures of Arbitration and Conciliation (Amendment) Act of 2015. The arbitration shall be conducted in Bengaluru in the Arbitration and Conciliation Centre Bengaluru (Domestic and International) as per its rules and

regulations. The expenses for the Arbitration shall be shared equally or as may be determined by the Arbitrator. The considered and written decision of the Arbitrator shall be final and binding between the Parties. The applicable language for Arbitration shall be English only.

Work under the Contract shall be continued by the CONTRACTOR during the pendency of arbitration proceedings, without prejudice to a final adjustment in accordance with the decision of the Arbitrator unless otherwise directed in writing by the DEPARTMENT or unless the matter is such that the works cannot be possibly continued until the decision (whether final or interim) of the Arbitrator is obtained.

## C. Bid Templates

### C.1 Technical Bid - 6500 line IP-PABX for VSSC

#### 1. EXCHANGE EQUIPMENT

##### Item specifications for EXCHANGE EQUIPMENT

SI No	Specification	Value	Compliance	Offered Specification	Remark
1	Supply, Installation, Testing, Commissioning, Certification, Documentation, Training, Operations and Maintenance of IP-PABX with Server-Gateway Architecture, as per the specifications given in the RFP Document, in VSSC.		-		

##### Document : RFP for IP-PABX VSSC

##### Common Specifications (Applicable for all items)

SI No	Specification	Value	Compliance	Offered Specification	Remark
1	Supply, Installation, Testing, Commissioning, Certification, Documentation, Training, Operations and Maintenance of IP-PABX with Server-Gateway Architecture in VSSC, as per the specifications given in the RFP Document.	Given in RFP.	Yes / No / Explain		

## **Supporting Documents required from Vendor**

- 1. Price Bid as mentioned in RFP. (Price Bid Related)**
- 2. Documents solicited from the vendor (Technical details)**
- 3. Documents solicited from the vendor (Technical details)**
- 4. Compliance Matrix**
- 5. Self Certification for Preference to Make in India Policy**

5 additional documents can be uploaded by the vendor

## C.2 Commercial Terms / Bid

Sl. No.	Description	Compliance	Vendor Terms
1	Given in RFP Document.	Yes / No / Explain	
2	Taxes and other costs,	Yes / No / Explain	
3	Security Deposit (Applicable if Offer Value is Rs. 5 Lakhs or above. MSME/NSIC Units are NOT EXEMPTED from the payment of SD. Bank Guarantee @ 3% of Order Value valid till 60 days from the date of supply to be submitted. Mandatory compliance required. Only Government Bodies/PSUs/PSEs can submit Indemnity Bond in lieu of BG. In the event of non-performance of contractual obligations, SD will be forfeited).	Yes / No / Explain	
4	Delivery Terms: Please submit your offer on FOR VSSC, TVPM basis	Yes / No / Explain	
5	Delivery Period: As per clause No. 7 of RFP	Yes / No / Explain	
6	Liquidated Damages (Applicable beyond the delivery period mentioned in this tender @ 0.5% per week or part thereof on the undelivered portion subject to a maximum of 10% of the contract value. Mandatory compliance required).	Yes / No / Explain	
7	Warranty: Minimum warranty of 3 years from the date of commissioning is required. (Details as per Clause No. 6 of RFP document)	Yes / No / Explain	
8	Performance Bank Guarantee (PBG) Bank Guarantee @ 3% of Order Value valid till the completion of warranty period plus 2 months claim period to be submitted. Mandatory compliance required. Only Government Bodies/PSUs/PSEs can submit Indemnity Bond in lieu of BG. In the event of non-performance of warranty obligations, PBG will be forfeited).	Yes / No / Explain	
9	Payment Term: Milestone payment as per Clause No. 7 of RFP ( NO ADVANCE PAYMENT IS PAYABLE TO THIS TENDER).	Yes / No / Explain	

10	<p>Definitions: A supplier or service provider, whose goods, services or works offered for procurement, has local content:</p> <p>a) Equal to or more than 50% : Class-I local supplier.</p> <p>b) More than 20% but less than 50% : Class-II local supplier.</p> <p>c) Less than or equal to 20% : Non-local supplier.</p> <p>Mention your category.</p>	Yes / No / Explain	
11	<p>Local content means the amount of value added in India (i.e. indigenous items/services added in the offered products/services/works) be the total value of the item offered (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties/IGST) as a proportion of the total value (excluding net domestic indirect taxes), in percent. Indicate extent of Minimum Local Content in offered product/service and location of such value additions.</p>	Yes / No / Explain	
12	<p>The Class-I &amp; II local supplier should provide a Self Certification along with your offer in PDF format indicating that the item offered meets the minimum local content as called for in the tender as mentioned above and provide the % of local content along with details of the location(s) at which the local value addition is made. In case of two part tenders, it is mandatory to indicate compliance to MLC (minimum local content) in technical bid itself. Confirm attachment of Self declaration along with the offer.</p>	Yes / No / Explain	
13	<p>Self Certification under Preference to Make in India Policy: Please submit the signed document declaring the percentage of local content of the quoted item with place at which value addition is made</p>	Yes / No / Explain	
14	<p>PO Placement Address (with Name and Contact Details of sales person concerned).</p>	Yes / No / Explain	

15	Please comply the clause: Conditions for BIDDER FROM A COUNTRY WHICH SHARES LAND BORDER WITH INDIA. Please submit the signed declaration in your letter head stating that : "I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby certify that this bidder fulfills all requirements in this regard and is eligible to be considered".	Yes / No / Explain	
16	Offer Validity	Yes / No / Explain	
17	Any other terms	-	

### C.3 Price Bid

Sl. No.	Item	Quantity	Unit Price	Currency	Total Price	Remark
1	EXCHANGE EQUIPMENT	1.00 Nos.		-		

### Common charges (Applicable for all items)

<b>Freight charge</b>	
<b>P&amp;F Charges</b>	